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Keith Walli-Ware
Vice-President
Sales & Marketing for
Osborn Medical
100 West Main Street North
P.O. Box 324
Utica, MN 55979

Dear Mr. Walli-Ware:

Thank you for your recent letter. I enjoyed speaking with you during the Midwestern Vascular Surgical Society Meeting in Scottsdale, Arizona.

My desire to use the Rook boot for the care of patients with peripheral vascular disease came during my fellowship training at Oregon Health Sciences University. Upon starting my practice here at Southern Illinois University, School of Medicine, I realized that both hospitals did not have this product available. I quickly spoke with both hospitals and now these protective boots are readily available at both Memorial Medical Center and St. John's Hospital in Springfield, Illinois.

I feel very strongly that these boots decrease the incidence of decubitus ulcers on the heel of the patient with peripheral vascular disease in the 90-95% range. In my eyes, these boots have three functions. The first is to prevent decubitus ulcers while in bed. The second is to keep the feet warm. And finally, the third reason is to protect the feet while walking; i.e. the Rook boot can be used during ambulation. By far the greatest advantage of the Rook boot is the prevention of decubitus ulcers on the heel.

In addition, the Rook boot is easy to put on by many of my elderly patients and is washable. I am happy to write a letter in support of you product on all my patients with peripheral vascular disease.

With best regards,

Robert B. McLafferty, M.D. Assistant Professor of Surgery Division of Vascular Surgery

RBM/pjd